

**Magnetic
Maharashtra**
Attractions Unlimited



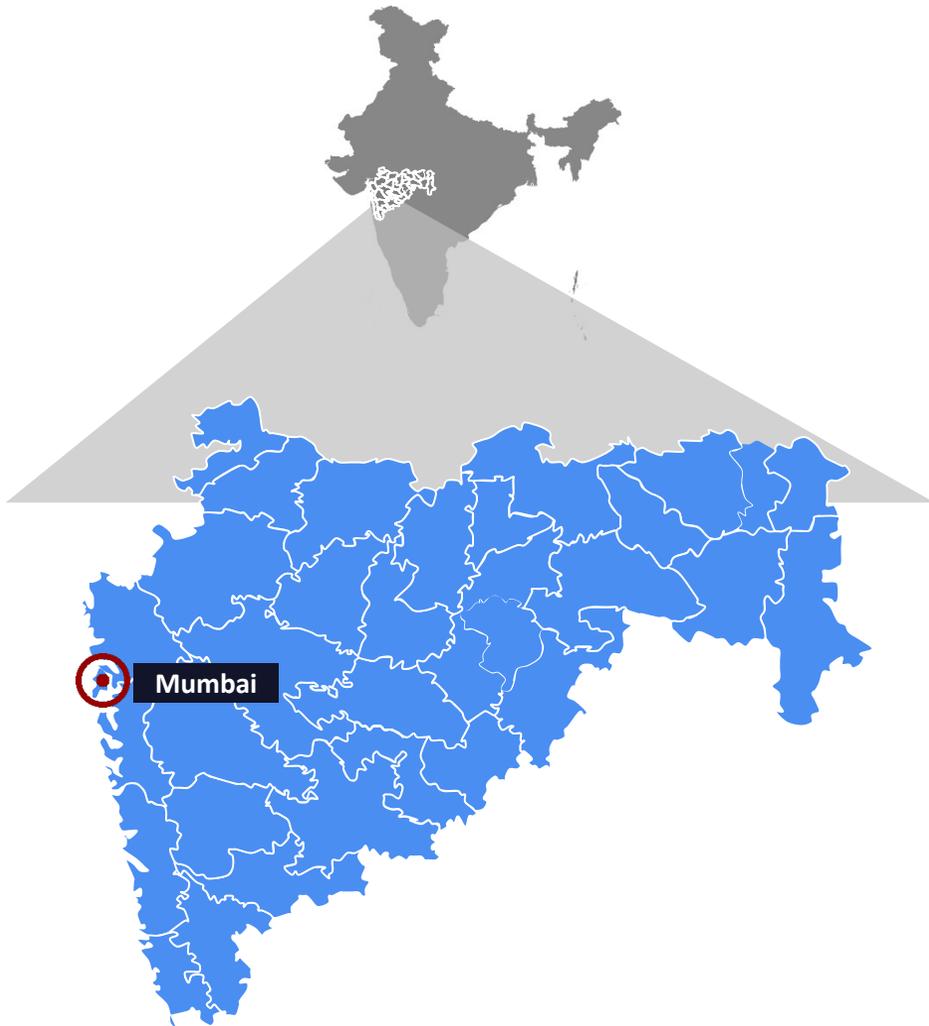
Maharashtra

The Preferred Investment Destination

Knowledge Partner



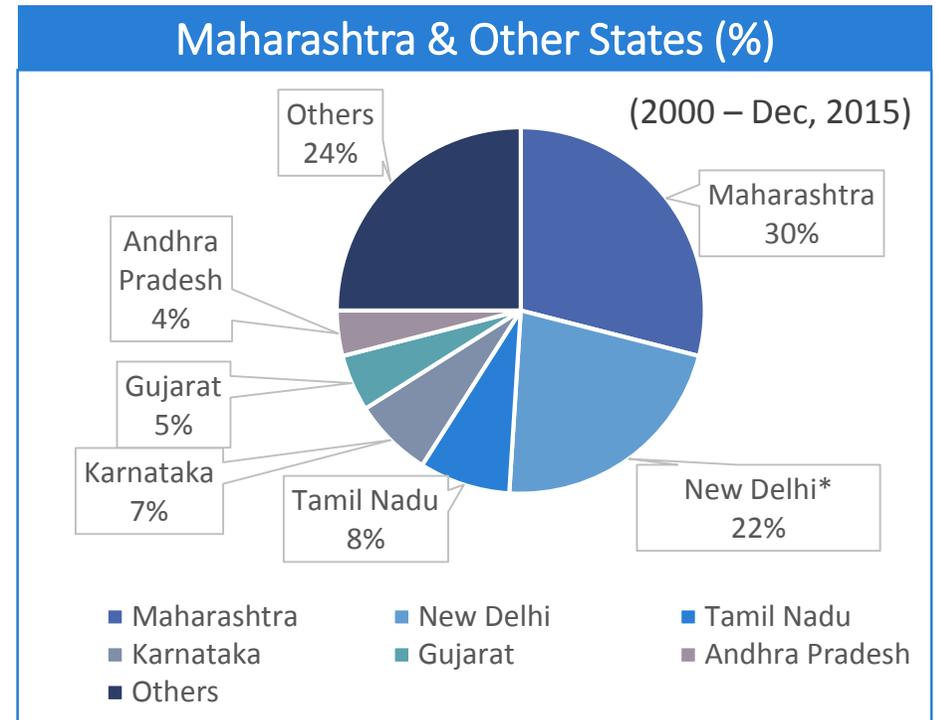
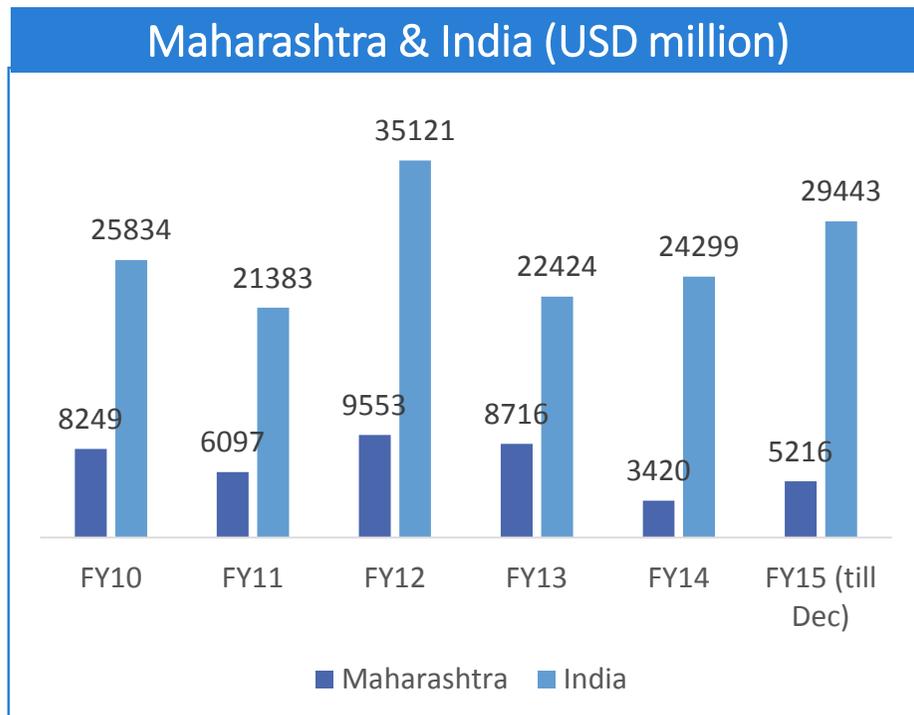
Advantage Maharashtra



- ⚡ Specialized Institutes
- ⚡ 30% of the total FDI inflow in India
- ⚡ Large number of diverse industries
- ⚡ Abundant natural resources
- ⚡ 'Financial' and 'Trade' capital of India
- ⚡ Dedicated investor facilitation cell
- ⚡ Well developed infrastructure
- ⚡ Strategically located
- ⚡ Progressive Government

FDI Inflow

Maharashtra Accounts almost ~30% of total FDI inflow since April 2000 to December 2015



*Note: New Delhi includes Delhi, part of UP and Haryana
Source: Ministry of Commerce and Industry, DIPP



Industrial Ecosystem

Maharashtra: Industrial Clusters

Mumbai - Thane

IT and ITeS
Gems and Jewellery
Logistics
Pharma / Chemical



Ahmednagar - Nashik

Food Processing
Engineering
Winery



Pune

Auto , Defence
IT/ITeS and ESDM
Engineering
Chemical
FMCG



Nagpur - Amravati

Food Processing
Logistics
IT
Textile



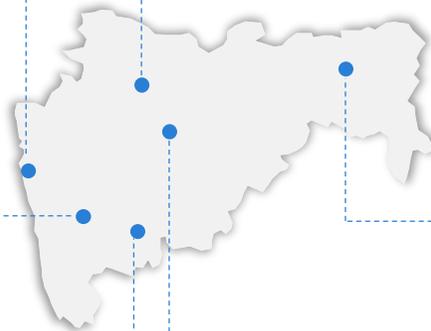
Solapur

Textile
Food Processing



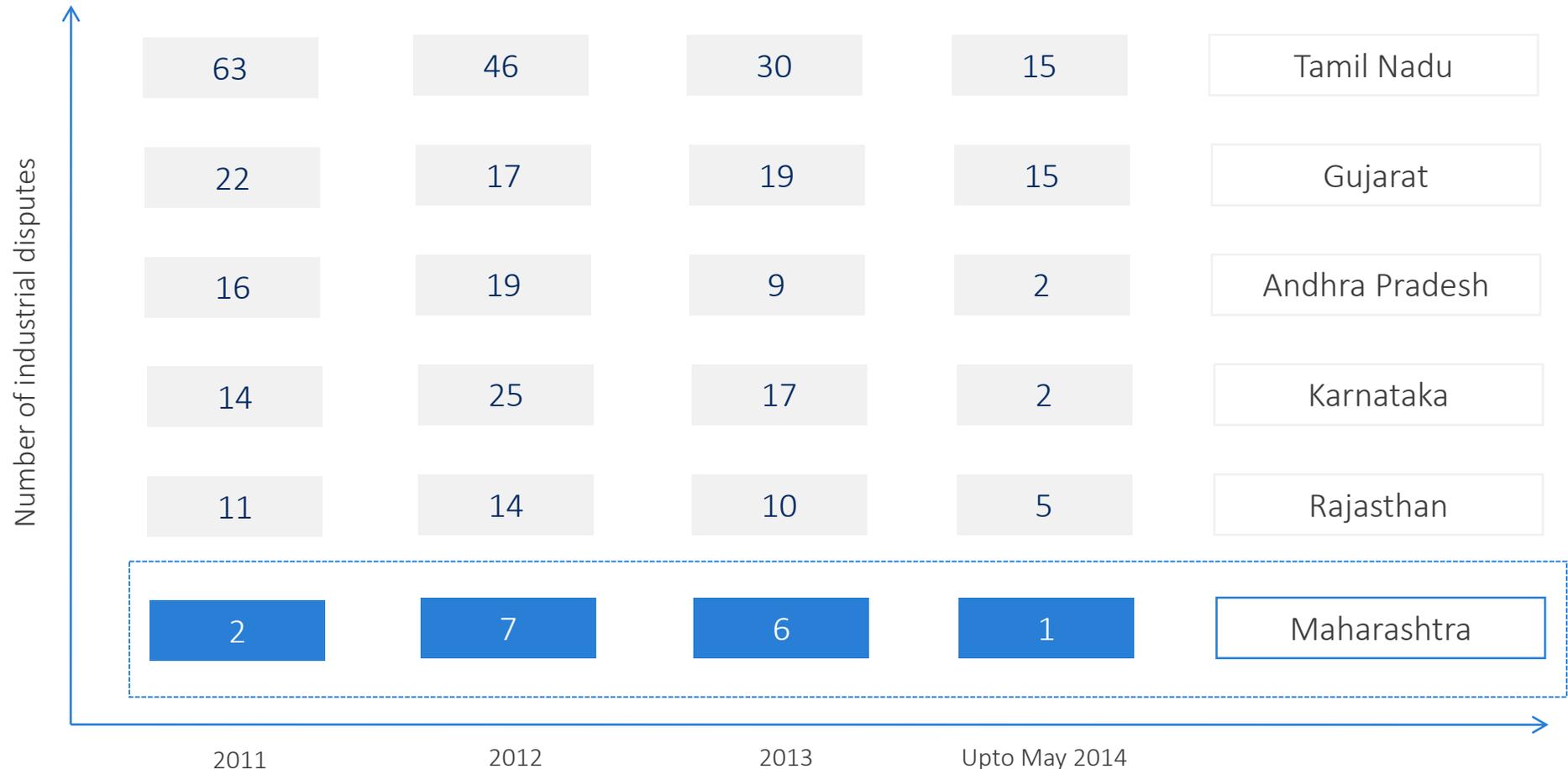
Aurangabad

Engineering
Auto
Pharma
Chemical

Labor Disputes: A comparison of Indian States

Maharashtra is one of the most industry friendly states



Maharashtra: Policy Support

Progressive policies aimed at improving the businesses environment

Fiscal Support	<ul style="list-style-type: none">■ VAT + CST Abatement■ Stamp Duty Exemption■ Electricity Duty Exemption Plus, a host of other benefits...	<ul style="list-style-type: none">■ Skill Development■ Investor Facilitation■ Investor After Care Cell	Non-Fiscal Support
Special Incentives			
Mega and Ultra Mega project can qualify for fiscal incentives up to 100% of the fixed capital investment		10% additional incentive is provided by the state if the project creates double the employment required for the eligibility	

Policies for Ultra Mega and Mega Projects

Qualification Criteria			
Project Classification	Area Classification	Fixed Capital Investment	Direct Employment
Ultra Mega Industrial Unit	Entire State	USD 225 Million (INR 1500 cr)	3,000
Mega Industrial Unit	A & B	USD 113 Million (INR 750 cr)	1,500
	C	USD 75 Million (INR 500 cr)	1,000
	D & D+	USD 38 Million (INR 250 cr)	500

Incentive Basket	
Taluka /Area Classification	(% of Fix Capital Investment)
A & B	50
C	75
D , D+ & NID	100

Investment (In USD Million)	Max. Period (in Yrs.)
Up To 75 (INR 500cr)	7
86 to 113 (INR 750cr)	9
114 to 150 (INR 1000cr)	12
Above 150 (INR 1000cr)	20

IPS formula in the State	For Mega Projects in Marathwada, Vidarbha, North Maharashtra and Ratnagiri and Sinddhudurg	100 % Gross VAT + 100% of CST
	For Mega projects in rest of Maharashtra	50% Gross VAT + 100% of CST
	For Ultra Mega projects all over the state	100 % Gross VAT + 100% of CST

Note: 1 USD = 66.5 INR

Ease of Doing Business: Progress



PROPERTY REGISTRATION

- Sub Registrar office is computerized
- Computerized property bills
- E-payment of fees



ELECTRICITY

- Procedures reduced from 7 to 3
- Time from 67 to 15 days



LAND REFORMS

- Increase in FSI from 1 to 1.5 for industry set up
- Additional FSI up to 200% for IT SEZ



LABOR REFORMS

- Self-certification scheme with Single Integrated Return Form for 16 Labor Laws



SINGLE WINDOW

- MAITRI: Investor facilitation cell
- Assists investors in obtaining approvals for 31 services across 8 departments



CONSTRUCTION PERMITS

- Procedures reduced from 27 to 11
- Time reduced from 162 to 50



ENVIRONMENT

- MPCB: Randomized risk based inspection & submission of inspection reports within 24 Hrs
- River Regulation Zone policy: Discontinued



TAX

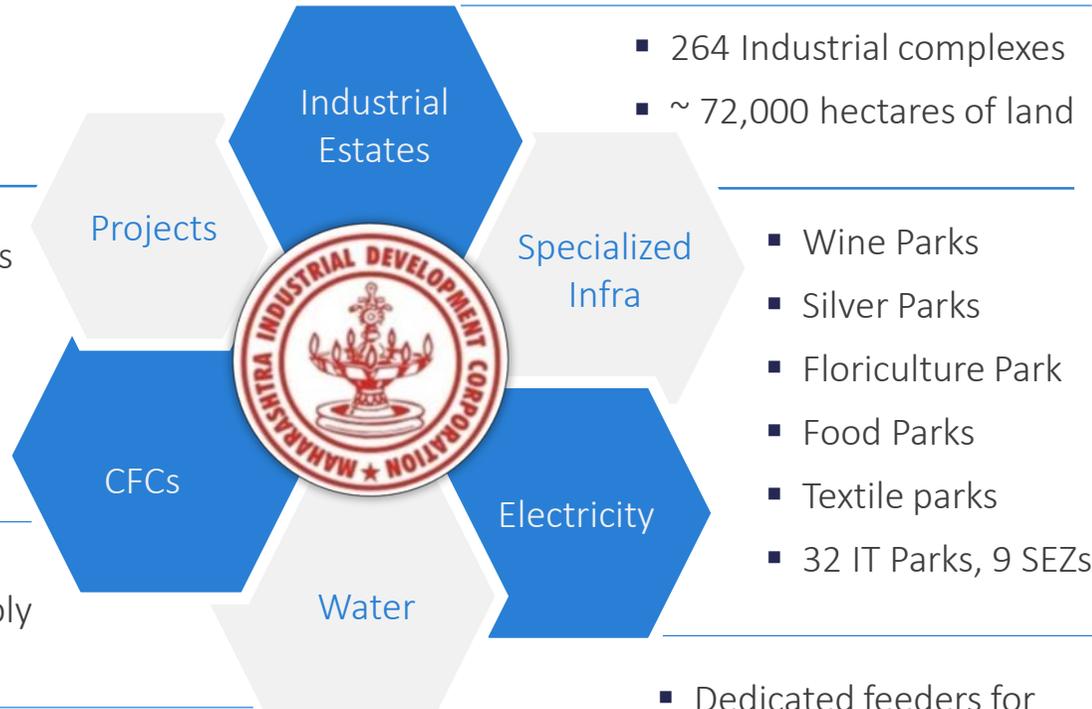
- Common Application form for VAT, Professional tax & CST
- Property Tax payment: Mobile app
- Commercial cases: 7 benches High Court judges appointed

MIDC: Nodal agency for all investors

- DMIC
- SUPA – Japanese Investment Zone

- 13 Chemical Zones
- 19 CETPs
- 3 STPs
- 6 CHWTSDF

- Largest water supply network in Asia



Key Activities

Special planning authority

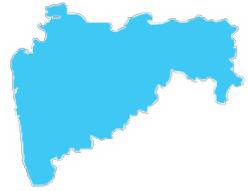
Strong network of local authorities

Link between Govt. and Industry

Acquisition and disposal of land

Providing support Infrastructure

One-stop for Investors Relations

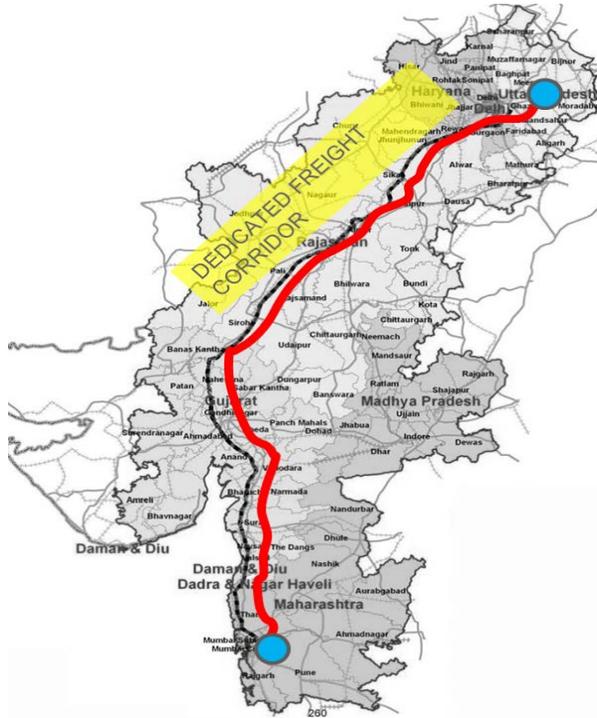


Key Projects

Maharashtra: Key projects undertaken

(1/3)

Delhi Mumbai Industrial Corridor



Covers 8 districts, 29% of area; 4 major nodes have been identified in the DMIC influence area

SUPA – Japanese Investment Zone



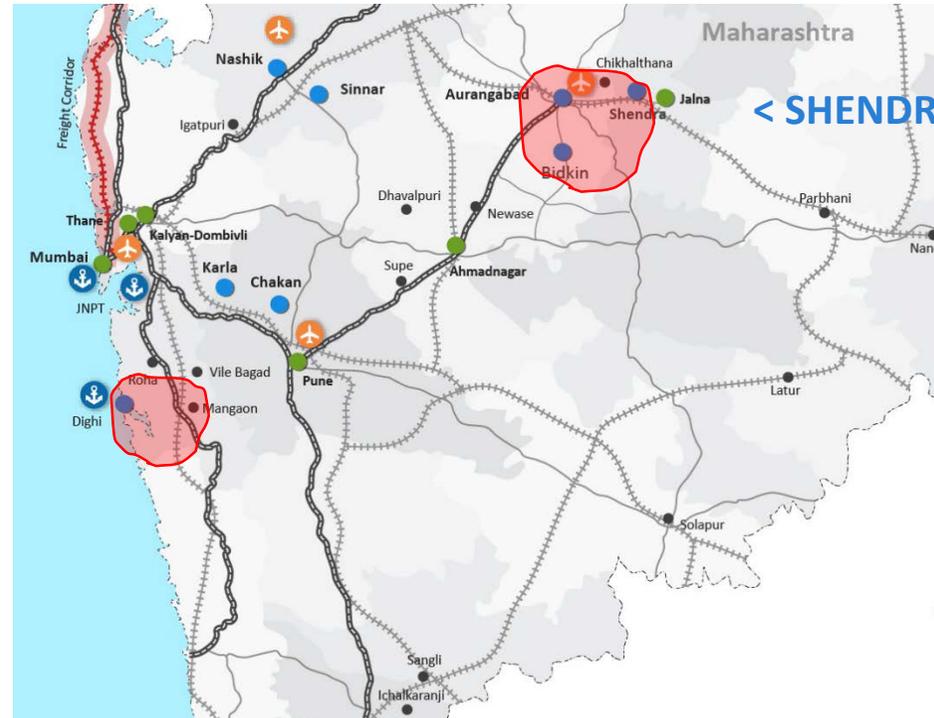
Multiproduct Industrial park to be set up on the contiguous land of 500 acres at Supa

Maharashtra: Key projects undertaken

(2/3)

Dighi Port Industrial Area

Shendra – Bidkin Mega Industrial Park



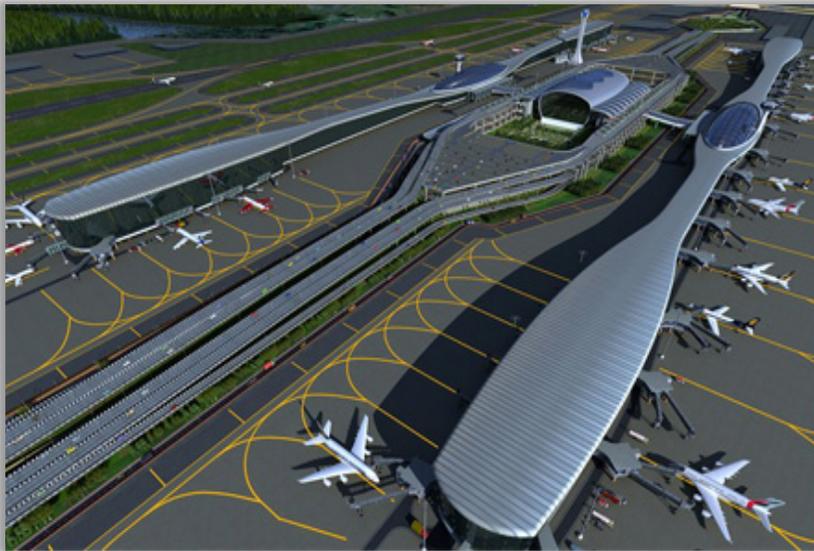
DIGHI PORT AREA >

< SHENDRA BIDKIN PARK

Multiproduct Industrial park to be set up at Dighi, Raigad

Shendra - Bidkin belt in Aurangabad to be developed as a planned industrial township

Navi Mumbai Airport



Designed to accommodate the new large aircrafts compatible with ICAO Aerodrome Code 4F

Metro Rail Projects



Metro projects in Mumbai, Pune and Nagpur

Maharashtra: Upcoming marquee projects



Mumbai Trans Harbor



International Financial Services Centre



MADC - MIHAN



NAINA City



Recent Major Investments in Maharashtra

Recent Major Investments in Maharashtra



World's largest electronics contract manufacturing company in the electronics sector, **Foxconn**, signed a memorandum of understanding (MoU) with Maharashtra government to set up a manufacturing facility with an investment of **\$5 billion (Rs 32,250 Cr)** over next five years.



The world's third-largest automobile maker **General Motors** signed a letter of offer with the Maharashtra government to invest **Rs 6,400 crore** at its existing Talegaon facility in Pune for further expansion, to export its various models.



South Korean steel firm **POSCO** signed a memorandum of agreement (MoA) with Shree Uttam Steel and Power Limited, to explore the possibility of setting up a steel plant jointly with the Korean firm in Maharashtra at an estimated cost of **Rs 20,000 crore**.



Other Recent Key Wins



Key Players

Maharashtra: Key Players

(1/2)



JABIL

Honeywell



PIAGGIO®

SUZLON
POWERING A GREENER TOMORROW



posco



Mahindra



BOSCH



VIDEOCON

QLOGIC™

QUALCOMM®



SANY



Schindler

CORNING



Finolex



KALYAN
JEWELLERS



asianpaints



NEWHOLLAND



volkswagen



KSB

BRIDGESTONE



NIPRO



Pidilite

volkswagen



UTTAM
The Best that Steel can be



SWAROVSKI



EMERSON



THERMAX



KANSAI
NEROLAC
PAINTS LIMITED

Haier



BERGER
PAINTS



LG

Kubota

LIEBHERR

DAIMLERCHRYSLER

Maharashtra: Key Players

(2/2)



France - Maharashtra opportunities



- Of **800** French companies present in India, **30%** are set up in Maharashtra
- **Capgemini** has signed an **MoU** with GoM for **skill and entrepreneurship development**



Opportunities for collaboration include:



Defense & Aerospace:

France has one of the **largest aerospace industries**. With the opening up of FDI in Defense, Maharashtra looks at **Defense** as a **thrust sector**.

Water Supply and sanitation:

10 of the 100 India's **smart cities** are to be developed in the state of Maharashtra. This gives huge opportunity to deploy **French expertise in water supply and sanitation**



Russia - Maharashtra opportunities

- **Sukhoi Corporation** of Russia has an agreement with **HAL, Nashik** to build fifth generation **fighter jets**.
- Mumbai based Reliance Infra's Pipavav Defense has a JV with Russia's JSC ship repairing centre.

Opportunities for collaboration include:

Iron & Steel:

Russia has a large number of companies operating in Iron and Steel sector. Given Maharashtra has a number of planned **infrastructure projects**, its an opportune moment for Russian iron and steel companies to invest in the state.

India is also set to be the 3rd largest market for **automobiles**. Maharashtra with huge urban population and rising middle class has seen large number of automobile manufacturing units in the state. Automobile one of the major consumers of steel, opens opportunities for Russian steel manufacturers.

Defense & Aerospace:

Russia is worlds **2nd largest conventional arms exporter**. 49% FDI and clear defense procurement policy provides opportunity for Russian defense companies to invest in the state



SUKHOI



Opportunities for Cyprus, Saudi Arabia, Fiji

Country	Opportunity	
Cyprus	Maritime <ul style="list-style-type: none">✓ Cyprus hosts the largest third-party ship management center in the EU.✓ Maharashtra can leverage ship management expertise to manage its ports	Tourism <ul style="list-style-type: none">✓ Maharashtra has been top rated in tourism potential by World Travel and Tourism council amongst other states.
Saudi Arabia	Infrastructure <ul style="list-style-type: none">✓ 10 smart cities out of the total 100 to come up in Maharashtra✓ With their vast experience, Saudi Arabia can help Maharashtra in development of these cities	Real Estate <ul style="list-style-type: none">✓ Saudi Arabia can play a significant role to boost the “Housing for all” mission in Maharashtra
Fiji	Agriculture <ul style="list-style-type: none">✓ As agriculture is the main economic activity in Fiji, strategic partnership with Maharashtra will be mutually beneficial to improve agricultural productivity	Tourism <ul style="list-style-type: none">✓ Maharashtra can leverage Fiji’s expertise in beach development to enhance its tourism in the coastal area
Denmark	Food Processing <ul style="list-style-type: none">✓ Food park at Nagpur and across the state and additional incentives for this industry offered in the state’s industrial policy	

Opportunities for Chile, Papua New Guinea, Krygzstan, Guyana

Country	Opportunity	
Chile	Food Processing and Beverages <ul style="list-style-type: none">✓ Food Park in Nagpur and additional incentives to food processing units offered by the state	Renewable Energy <ul style="list-style-type: none">✓ Chile can be a significant contributor in India's aim to achieve the target of 175 GW in renewable energy sector by 2022
Papua New Guinea	Agriculture <ul style="list-style-type: none">✓ Papua New Guinea and Maharashtra can benefit by helping each other in R&D initiatives to improve soil productivity and harvest quality by sharing best practices	Manufacturing <ul style="list-style-type: none">✓ Setting up units in Maharashtra will help companies from Papua New Guinea to mutually benefit both in areas of R&D, trade and employment opportunities in different manufacturing sectors
Krygzstan	Textile and Garment <ul style="list-style-type: none">✓ Development of 14 exclusive textile parks and 10 new Mega textile parks across Maharashtra offer big opportunity to the burgeoning textile industry of Krygzstan	
Guyana	Agriculture <ul style="list-style-type: none">✓ As agriculture is the main economic activity in Guyana, strategic partnership with Maharashtra will be mutually beneficial to improve agricultural productivity	



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Knowledge Partner

